

# NEW TO THE INDUSTRY '19

## PRESENTERS

Aaron Trudell (left)

- Zimmer Air Services Inc.

Tanner Denesowych (right)

- Farr Air Inc.



**“Do not compete.  
Everyone is different.  
Respect differences.”**



Aaron Trudell & Tanner Denesowych brought knowledge and insight to this years New Entrants session at the CAAA held in Montreal from Feb 21-23. This years session was delivered in a panel discussion that gave the 20 participants a chance to hear about Aaron & Tanner’s experiences and get first hand answers to questions in all areas of this industry.

The theme that seemed to pop out during the discussion was mentorship. Aaron & Tanner both agreed they had a mentor when learning the industry. They offered their help to the participants throughout their careers, whatever their needs may be. It’s never too early to “be a mentor. If someone is struggling, step up. They maybe can’t go to the boss, but you can”.

Another large discussion was based around knowing the limits. The pilot’s limits. The aircraft limits. The weather limits. The obstacle limits. Work by the limits. Whether your part of the ground crew, or a pilot yourself– knowing YOUR limits– stay honest with yourself and your boss (ex– if you know you need to rest for a couple hours– tell someone, and do it. Certain fields aren’t worth your life. Handle yourself wisely, choose your work wisely. You can say no. Days can and will be long. Early on in your career, it’s going to take some getting used to. Remember– “It’s a marathon, not a sprint. Manage your stamina”.

Work ethic was also a topic of discussion. A lot of jobs in the industry are seasonal, or at the very least, winter season staff is cut. Just because you’ve been with the company for 5 years, does not mean someone who’s been there for 1 won’t get a job over you. Show you are engaged and interested, everything you do is evaluated. “Don’t expect the next opportunity, make it YOUR opportunity”.

This session was a success & we look forward to many more in the future. Thanks again to Aaron & Tanner for leading this discussion and all you do for the industry!

