

# WELCOME TO THE AG AIR INDUSTRY

A Yorkton Aircraft Sponsored Event

---

**Are you new to the Ag Air Industry?**

**New means you have 5 years or less experience.**

**Do you know someone other than a pilot who is NEW – a ground support person, a pilot, family member, perhaps your spouse?**

**We are inviting new industry people to the *presentation* we are hosting at the upcoming CAAA convention in February. [Winnipeg, February 22-24](#)**

*If you are new, this is your invite.*

*If you've enjoyed the industry for more than 5 years please pass it on to someone you know who is new!*

**Date: Thursday February 22, starting at 8: 15 am at the Fairmont Hotel in Winnipeg**

**What is the presentation about?**

**It's a welcome to the industry session, an offer of support to new people and a credit session for the renewal of your provincial pesticide licence.**

Often conferences can be overwhelming, particularly to new people. Sometimes they don't even attend... they don't know anyone - it all feels catered to the experienced - it's expensive. Everyone seems "in the know" and has their own peer group established.

Over the past 10 years we have hosted a **New to the Industry** session at the CAAA to make you feel welcome, to your career choice and this industry.

Let us help you fast track your learning and prepare you for what we know you will face. Hopefully a tip or two from our session will save you from making mistakes others have made. We do this in a safe environment where everyone in the room is a new entrant, except for your speakers. Ask your questions. Meet the other new people. Build on your network.

Beyond your flight skills, which you have likely concentrated on till now, there are so many other skills to learn, factors to consider, trials ahead. We host this at the CAAA because we also think it is important for you to see the industry as a whole. While we often work as a single pilot in our single cockpit, it is important to remember we are stewards of the AG Air industry as a whole.

**Here are the 2018 details.**

**Presenter: Doug Ingham with the help of Kevin Mooney\*\***

**Part 1: Mitigating Risk**

- We will identify areas of risk in the Ag Air Industry you are likely to face
- Together we will develop ways to approach these risks
- By the end we will have developed a list of ideas, best practices and procedures

You will leave with some tools on how to manage and mitigate risk.

## Part 2: When you can't say no

Managing all this risk is extremely difficult, especially when you are new. Saying "no I can't do that" seldom feels like an option.

Saying NO to your boss, your customer, even your family during the spray season is very difficult. No is not always the only approach. Is there a way to "lessen the risk" instead?

You will learn some strategies on how to manage risk without compromising your safety and your career.

**Aerial application service requests** are on the rise and in order to meet the challenge we need airplanes in the air. And keeping them in the air involves everyone – ground crew, pilots, spouses.

So this isn't just for pilots, it's for anyone new to this crop spraying world!

## Will you join us?

Please email or call us if you plan to attend. And please pass this word around to your peers in the industry that are new to ag flying.

Email: [admin@yorktonaircraft.com](mailto:admin@yorktonaircraft.com).

**\*\* About Doug:** Doug Ingham has been associated with the agricultural aviation industry since 1974 when he began crop spraying in a 90 horse power J-3 Piper Cub. Doug operated an aerial application business based in Yorkton from 1974 until 1990 and has continued to spray on a part time basis since then.

He is a past president of the Saskatchewan Agricultural Aviation Association and a founding member of the Canadian Aerial Applicators Association. He is also a Class 1 Flight Instructor and a Transport Canada authorized Pilot Examiner. Doug has over 10,000 flight hours logged. Countless training pilots have remarked how comfortable they are learning from Doug over the years..

Doug has had the opportunity to operate several different types of spray aircraft and presently flies a turbine Thrush. He has recently retired from teaching high school where he taught courses in mathematics, agriculture and aviation.

He is a gifted teacher and aviation has gained incredibly from this man. With over 40 years experience in the industry and still active, Doug is eager to give back to the industry and looking forward to leading this session at CAAA 2018.

**\*\* About Kevin:** An experienced Ag Pilot with over 8,000 hours flight time and a flight instructor, Kevin will keep the mood light and likely entertaining.



We're There to Keep You in the Air